

# WILLIAMS PARKER

## HARRISON DIETZ & GETZEN

ATTORNEYS AT LAW  
EST. 1925

### HEALTHCARE & SENIOR LIVING

We work with you to understand your business needs and meet your objectives. Our attorneys know the laws and how they interact with industry trends. Our comprehensive healthcare team includes a Florida Bar board certified health law specialist, an attorney with an MD and MBA, and attorneys who focus on health law, real estate, corporate and finance, regulatory compliance, labor and employment, litigation, and tax. We understand the increasing complexities of the industry and deliver full-service counsel to providers, including:

- Senior living facilities, including independent living, assisted living, memory care, skilled nursing facilities, and continuum care retirement providers
- Physician and dental practices
- Healthcare facilities such as rehabilitation centers and surgery centers
- Nurses and other licensed healthcare providers

Areas of focus include:

- ▶ **Healthcare Provider Structuring and Employment**
- ▶ **Transactions**
- ▶ **Healthcare Regulation and Licensing**
- ▶ **Compliance Planning and Implementation**
- ▶ **Administrative Law**
- ▶ **Facility Acquisitions, Construction, and Land Use**
- ▶ **Tax**
- ▶ **Labor and Employment**
- ▶ **Litigation**
- ▶ **Legal Requirements for Day-to-Day Operations**

Examples of matters we've assisted healthcare clients with include:

- Counsel in \$680 million RIDEA joint venture with public REIT for the ownership, operation, and management of 36 senior housing communities in 12 states
- Serve as general counsel to one of the nation's largest 340B program providers, which delivers multistate services to persons with HIV and STD diagnoses

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- Regularly provide licensing and acquisition counsel for multimillion-dollar, multistate transactions involving both sale and acquisition of assisted living and skilled nursing facilities
- Regularly provide corporate, tax, operational, compliance, licensing, real estate, and financing guidance to senior housing clients in ongoing operations of large senior living communities
- Regularly handle the sale of physician practices to hospitals, health systems, and physician organizations, and repurchase from like entities
- Provide ongoing legal services for a large continuum-care facility providing a range of independent living and assisted living facilities, as well as health and rehabilitation services
- Provide ongoing representation of physician-hospital organizations, including managed care contracting and compliance issues
- Provide labor and employment counsel to a premier active retirement community offering independent living, assisted living, and health and rehabilitation
- Provide ongoing counsel to a healthcare group purchasing organization
- Provide ongoing representation of a multihospital pathology provider
- Provide ongoing representation of an anesthesia provider with locations in 20 states
- Provide ongoing counsel to the Sarasota Memorial Health Care System (a billion-dollar entity employing over 5,000 staff members and physicians)
- Negotiated a multimillion-dollar investment by a venture capital firm into a physician management and billing operation with back-office support in India and provided ongoing structuring, contracting, and compliance advice
- Represented a senior living client in the transfer of a portion of its beds to another facility to eliminate bed-tax liability
- Represented a senior housing client in the sale of 80 percent of an independent living, assisted living, and memory care facility in Florida to a private equity fund
- Represented a home health agency regarding a Medicare audit by a Zone Program Integrity Contractor (ZPIC) and significantly reduced the alleged overpayment claimed by the ZPIC
- Defended a physician's license from revocation for an alleged telemedicine violation before Florida Division of Administrative Hearings